

## IN-HOUSE LABOR

Hourly Rates shown are for Regular Business Hours 7:30 - 16:00 Monday - Friday. Overtime billed at time and a half. Sundays and Observed Holidays billed at double time. Four (4) hour minimum on Saturdays and Sundays.

There is no sales tax on labor in the state of Georgia. Sales tax on materials is included in quoted paint prices.

|   |           |
|---|-----------|
| Topsides Paint  | \$60/hr.  |
| Bottom Coatings, Interior/Exterior Varnish/Pigment, Outfitter         | \$70/hr.  |
| Cabinetry, Mechanic, Rigger, Canvas, Upholstery, Blocking, Yard Labor | \$80/hr.  |
| Machinist, Metal & Pipe Work, Electrician                             | \$90/hr.  |
| Hydraulics, HVAC & Refrigeration                                      | \$100/hr. |
| Engineering, Drawings, Design   | \$125/hr. |
| Electronics   | \$145/hr. |
| Emergency Repairs   | \$150/hr. |

## YARD SERVICES

Includes water, project management, administrative services, gate security, non-regulated garbage collection, one boarding ladder, crew lounge, office space as available. Daily Rate will be charged for every day vessel is in the yard.

### Vessels to 59 ft

|                    |  |                           |
|--------------------|--|---------------------------|
| OFF PEAK (JAN-AUG) | \$1.50/ft/day in water and hard standing space | \$3.50/ft/day in building |
| PEAK (SEP-DEC)     | \$2.50/ft/day in water and hard standing space | \$5.50/ft/day in building |

### Vessels 60 ft and up

|                    |                        |                                |                           |
|--------------------|------------------------|--------------------------------|---------------------------|
| OFF PEAK (JAN-AUG) | \$1.50/ft/day in water | \$2/ft/day hard standing space | \$3.50/ft/day in building |
| PEAK (SEP-DEC)     | \$3.50/ft/day in water | \$4/ft/day hard standing space | \$5.50/ft/day in building |

Larger projects including tent enclosures will be charged for the footprint of the project.

Extended Dockage in service basin after completion of work and/or Conditional Live-aboard on hard standing or in service building will be charged an additional \$1/ft/day. Vessel initiated lay days may be assessed at Double Daily Rate.

Centerboard Pit Additional \$1/ft/day

Additional boarding tower per class or insurance requirements monthly fee \$1,200

Dedicated Internet Connection – Nanobeam Wi-Fi or Hardwire if available - monthly fee \$200

Hookup and disconnect at standard shore connection.\* Includes 50 ft of protective sleeve for vessel's cord.

\$475

\*Any modifications or additional equipment required will be charged in addition to standard connection T&M \$90/hr.

TMI Rotary Converter if available, \$175 daily plus daily rate per cord. Outside rental generators and converters available by arrangement. Delivery, setup and other charges will apply.

### Daily Rate per Cord

|                  |       |
|------------------|-------|
| 120V / 30A       | \$10  |
| 240V / 50A       | \$30  |
| 240V / 100A      | \$40  |
| 208V / 100A / 3P | \$60  |
| 480V / 60A / 3P  | \$75  |
| 480V / 100A / 3P | \$100 |
| 480V / 200A / 3P | \$200 |

## HAUL & LAUNCH

Blocking \$80/hr. Vessel haulout or lifting plan is required of all vessels for Travelift and Syncrolift haulout.

TMI Syncrolift blocking plan based on vessel furnished docking plan, stability booklet & structural drawings is required.

Syncrolift Railcar Rental based on approved docking plan: Standard \$30 / Extended \$45 / Mega \$90 per car per week

### Travelift

|                     |         |
|---------------------|---------|
| Vessels to 59ft     | \$10/ft |
| Vessels 60ft and up | \$12/ft |
| Short Haul          | \$25/ft |

### Syncrolift

|                         |         |
|-------------------------|---------|
| Vessels to 150ft        | \$30/ft |
| Vessels 151 feet and up | \$40/ft |

### Pressure Wash of Bottom at Haulout:

|              |         |
|--------------|---------|
| up to 59ft.  | \$7/ft  |
| 60-100ft     | \$8/ft  |
| 101- 151ft   | \$12/ft |
| 151ft and up | \$14/ft |

Removal of barnacles and excessive growth, including cleanup, will be performed by agreement after inspection. T&M \$70/hr.

### Diver Services for Syncrolift Haulout or Launch

### A/C Cooling Tower Daily Rental

|  |       |
|--|-------|
| Hookup at standard connection. Includes 30ft of hose.            | \$65  |
| plus T&M for any modifications or additional equipment required. | \$550 |

TMI offers flushing service of raw water condensers.

Additives are not permitted in cooling tower water. A \$1000 cleaning fee will be charged to vessels adding substances to cooling tower liquids.

|                            |   |                       |
|----------------------------|---|-----------------------|
| <b>TENDERS</b>             | Haul and launch tenders under 32 feet and 10,000 lbs. by yard crane. Price per tender or PWC<br>Small Tender Storage: \$300 monthly per tender or PWC Request for special blocking T&M<br>Tenders over 32 feet and/or 10,000 lbs. – Regular Travelift Haulout and Yard Service Rates Apply.   | \$300                 |
| <b>YARD EQUIPM- ENT</b>    | Includes operator.<br>Hourly Rate unless noted otherwise.   |                       |
|                            | 60 Ton yard crane, hourly, 4 hr. minimum  | \$300                 |
|                            | 30 Ton yard crane, hourly, 2 hr. minimum  | \$225                 |
|                            | Tug & Tow, hourly per tug/tow boat  | \$300                 |
|                            | Scissor Lift, Overhead Crane, Flatbed Trailer, Sm. Fork Truck   | \$125                 |
|                            | Yard Pickup Truck Reaching/Lg. Fork Truck   | \$150                 |
|                            | Man Lift  | \$200                 |
|                            | Travelift Movement or Excess Time in Slings or on Crawler   | \$350                 |
|                            | Mast & Boom Storage price per foot per day outside/in bldg.   | \$1 / \$2             |
|                            | Storage Locker / 20 foot container monthly, as available.   | \$500                 |
|                            | Crew Work, Space with Electricity, as available.  | \$600                 |
|                            | Tented Crew Work, Space, as available.  | \$1,200               |
|                            | Container Delivery & Pickup and Cleanup & Disposal fees may apply   | T&M                   |
|                            | Chest Freezer, weekly   | \$30                  |
|                            | TMI Scaffolding Rental only (Labor to erect and dismantle T&M)  | Monthly \$1000-\$3000 |
|                            | Labor to erect and dismantle scaffolding  | T&M                   |
|                            | Rolling Scaffold  | Monthly \$875         |
|                            | A-Frame   | Daily \$75            |
| <b>LIQUIDS DISPOSAL</b>    | Black / Grey water, small tank hookup at standard connection.   | \$350                 |
|                            | Black / Grey water tank Weekly Fee (plus Disposal)  | \$100                 |
|                            | Disposal charged additionally per instance. Handling and equipment fees charged.  | T&M                   |
|                            | Daily Rate for sewage connection in building  | \$20                  |
|                            | Used coolant, antifreeze, gasoline  | \$6.50/gal            |
|                            | Used oil, oily water, contaminated diesel, paints and solvents  | \$3.50/gal            |
| <b>FOREIGN WASTE</b>       | Foreign Waste Collection & Disposal is compulsory per government regulations for foreign arrivals. See CBP Maritime Regulated Garbage Guidelines. Please advise your project manager or TMI contact prior to arrival. Price is per mobilization.  |                       |
| <b>OUTSIDE CONTRACTORS</b> | Thunderbolt Marine is a repair and refit facility with restricted entry. In addition to the rates listed for in-house labor, licensed and insured Outside Contractors are welcome. A fee will be charged for all contractors working on vessels in TMI facility. 5% for main engine and generator service. 15% when contracting directly with vessel. 25% when contracting through TMI. \$60 head fee for work done under Outside Contractor Warranty*. All Outside Contractor Billing will go through Thunderbolt Marine. Outside Contractors must provide proof of insurance and have signed agreement on file prior to arrival to work. We require detailed work lists from all vessels prior to arrival in order to allocate resources accordingly. |                       |

Signed \_\_\_\_\_

Vessel \_\_\_\_\_

Date \_\_\_\_\_